



# ALWAYS THERE. ANYWHERE

OUR GLOBAL CUSTOMERS DEPEND ON US TO SOLVE THEIR CHALLENGES-BIG AND SMALL.

## About Us

With diverse products and services across many industries, we are a one-stop provider of integrated energy, housing, transportation and infrastructure solutions. We provide customers with innovative, sustainable solutions in the sectors that are fundamental to global growth and prosperity: housing, real estate, energy, water, transportation and agriculture. From the delivery of efficient and reliable energy for homes, businesses and communities, to affordable temporary and permanent buildings, we build communities, energize industries and deliver customer-focused solutions like no other company in the world.

Fuelled by the dedication of our team of approximately 7,100 people worldwide, and supported by assets of \$24 billion, we offer comprehensive solutions and service excellence in:

Structures & Logistics - workforce and residential housing, innovative modular

facilities, construction, site support services, workforce lodging services, facility operations and maintenance, defence operations services, and disaster and emergency management services.

Utilities – electricity, natural gas transmission, distribution, and international electricity operations.

Energy Infrastructure - electricity generation, energy storage and industrial water solutions.

Retail Energy - electricity and natural gas retail sales.

Transportation and Land and Development - ports and transportation logistics.

## Building Mutual Success at ATCO

Since 1987, Two Rivers has been creating Aboriginal partnerships throughout Canada and Alaska. These

partnerships have developed profitable businesses and long-term relationships based on a foundation of trust, respect and equality.

We work in a joint-venture partnership with the Fort McKay First Nation in Alberta's oil sands. Our organizations own and operate Creeburn Lake Lodge and Barge Landing Lodge, open accommodations for more than 2,500 oil sands workers located north of Fort McMurray. In 2008 this joint venture grossed over \$6 million in commercial revenue for local contracting companies.

In the North, we work with the Pan Arctic Inuit Logistics Corporation through the Nasittuqá joint venture to operate Canada's North Warning System. This initiative continues to deliver capacity building and long-term sustainability.

Whether you're doing business in the North or in the heart of the Prairies, you can rely on ATCO's support—with our range of products and services, in collaboration with our Aboriginal partners.

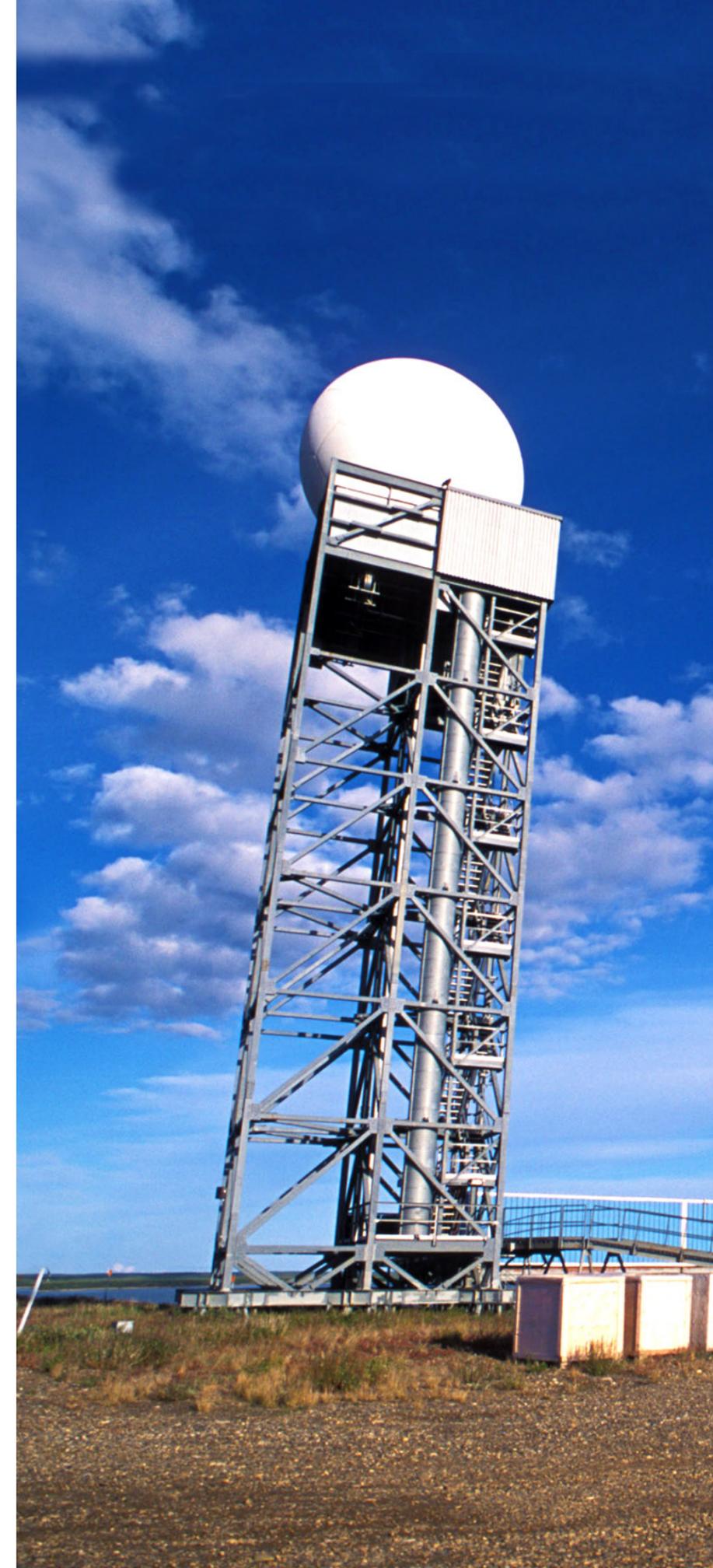
## Creating Opportunities and Leaving Legacies

Throughout Canada, we have formed partnerships that have started from simple conversations. Before projects are identified or plans are made, our relationships grow from getting to know each other and we maintain a corporate policy of listening first.

Recognizing and celebrating talent in the communities we partner with is significant to our success. Supporting community growth through training and education is important to us. We believe that employing Aboriginal peoples and businesses will benefit all Canadians by empowering Aboriginal communities and generating a much-needed local labor source for Industry.

In February 2009, ATCO and the Fort McKay First Nation were recognized and honored by the Government of Alberta and the Alberta Chamber of Resources with the Rewarding Partnerships Award for excellence in innovation and best practices in Aboriginal programs.

We are involved with several organizations including the National Aboriginal Achievement Foundation, the Canadian Council for Aboriginal Business and the Community for Aboriginal Relations, and we are also pleased to provide annual scholarships to Aurora College students.



## A range of accommodation options

Two Rivercan provide a range of accommodations for your workforce as well as for teams and officials participating in your event. From very basic to executive-style dorms – we offer a range of finishes to suit your requirements. What all our accommodations have in common is that they are safe and comfortable and offer a good night's rest.

## Customize your amenities

After a long day at work, training or competition, workers, athletes, officials and operational personnel supporting your event will appreciate the recreational amenities that are available as part of our village

These can include, athletic training facilities, indoor/outdoor lounge areas, swimming pools, b, barbecues, movie theatres, driving range, and sport courts.

## Barge Landing and Creeburn Lake Lodges

Together with the Fort McKay First Nation, our joint venture partnership owns and operates the Creeburn Lake Lodge and Barge Landing Lodge. Located north of Fort McMurray, these accommodations house more than 2,000 oil sands workers and require employees and

contractors for a variety of positions, from laundry services to site administration.

The benefits to the First McKay First Nation are enormous. In its first year, Creeburn Lake Lodge alone generated more than \$6 million in commercial revenue for local companies. And as a joint-venture partner, members of the First McKay First Nation are eligible for ATCO's Aboriginal Scholarship Program. The program provides \$1,000 for students demonstrating a commitment to their education, leadership, and community involvement.

## Barge Landing Lodge

The 300,000 square-foot Barge Landing Lodge accommodates over 1,500 oil sands workers. Operated by our joint-venture partnership with the Fort McKay First Nation, the lodge provides complete meal services and housekeeping services. Our joint venture also provides maintenance and administration services.

## Creeburn Lake Lodge

Constructed in 2008 as a home for resource and construction workers, Creeburn Lake Lodge accommodates up to 600 workers in the Fort McMurray area.

Built and managed as a joint venture between ATCO Structures & Logistics and the Fort McKay First Nation,

the lodge first provided employment benefits as a construction project. Now, our joint venture continues to employ a variety of staff in operations, administration, and maintenance.

## Our Global Operations

Whether delivering natural gas and electricity to communities throughout Alberta and Northern Canada, manufacturing workforce housing facilities for the mining industry in Chile, or developing highly efficient natural gas-fired power plants in Australia, the scope and scale of our operations are truly global. In fact, over the course of our 75-year history, we've worked in more than 100 countries around the world — developing integrated solutions you can rely on.

## Innovation

We seek to create a work environment where employees are encouraged to take a creative and innovative approach to meeting our customers' needs. By committing to applied research and development, we are able to offer our customers unique and imaginative solutions that differentiate us from our competitors.

## Growth

Long-term sustainable growth is paramount. We approach this strategy by: expanding geographically to meet the global needs of our customers;

developing significant, value-creating greenfield projects; and fostering continuous improvement.

We pursue acquiring and developing complementary assets and businesses with future growth potential and provide long-term value for share owners.

## Financial Strength

Financial strength is fundamental to our current and future success. It ensures ATCO has the financial capacity to fund existing and future capital investments through a combination of predictable cash flows from operations, cash balances on hand, credit facilities and access to capital markets. It enables ATCO to sustain our operations and to grow through economic cycles, thereby providing long-term financial benefits.

We continuously review our holdings to evaluate opportunities to sell mature assets and recycle the proceeds into growing areas of the Company. The viability of such opportunities depends on each business's outlook and general market conditions. This ongoing focus supports the optimal allocation of capital across our business.

## Operational Excellence

We approach operational excellence by achieving high service, reliability, and product quality for our customers and the communities we serve. We are uncompromising

about maintaining a safe work environment for our people, promoting public safety and striving to minimize environmental impact. We also have long-range plans for ensuring the timely supply of goods and services that are critical to meeting our business objectives.

## Community Involvement

We maintain a respectful and collaborative community approach, where meaningful partnerships and positive relationships are built with community leaders and groups that will enhance economic and social development. Community involvement creates the opportunity to develop partnerships with Indigenous and community groups that may be affected by our projects and operations worldwide, and build ongoing, positive Indigenous relationships that contribute to economic and social development in their communities. We also engage with governing authorities, regulatory bodies, and landowners. We encourage partnerships throughout the organization. We encourage our employees to participate in community initiatives that will serve to benefit non-profit organizations through volunteer efforts, and the provision of products and services in-kind.

## Investment Opportunities

At the heart of ATCO's strategy is our mission to provide essential services for our customers, allowing them to avoid the challenges of utilizing a fragmented network of providers. We've gained a competitive advantage and delivered value to share owners through a unique market position, integrated capabilities, and exceptional customer care.



ATCO Structures & Logistics

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